PT Kalibesar Raya Utama (KBRU)

Company Rating _{ir}A/Stable

Rated Issues -

Rating Period

May 2, 2023 - May 1, 2024

"Obligor with *irA* rating has a high level of certainty to honor its financial obligations, but it can be affected by adverse changes in business and economic conditions, relative to Obligor with a higher rating."

Kredit Rating Indonesia has assigned a Company Rating of 'irA' rating for PT Kalibesar Raya Utama with "stable" outlook.

Kredit Rating Indonesia has assigned a Company Rating of 'i/A' rating for PT Kalibesar Raya Utama (KBRU or the Company) with "stable" outlook. The rating reflects KBRU's strong market position and high profit margin.

Established in 1986, KBRU is one of pioneers in the insurance brokerage industry in Indonesia. The company has served more than 20 thousand customers from local and multinational companies as of FY2022. The company is owned by PT Nirmala Taruna, a holding company which owns 99.99% of KBRU's shares.

The future rating actions for KBRU by KRI will be impacted by various factors, including but not limited to the company's market share and the consistency of its financial performance.

KBRU Financial Results Highlights (Consolidated)

For the year ended	Dec 2022 (Audited)	Dec 2021 (Audited)	Dec 2020 (Audited)	Dec 2019 (Audited)
Total Adjusted Assets (IDR, Bn)	1005.0	2104.9	1617.9	1400.3
Total Adjusted Debt (IDR, Bn)	0.0	0.0	0.0	0.0
Total Adjusted Equity (IDR, Bn)	361.5	371.4	285.0	346.0
Total Sales (IDR, Bn)	254.3	248.1	258.5	329.0
Net Income (IDR, Bn)	89.0	79.9	71.0	81.8
EBIT Margin (%)	34.1	39.4	35.3	33.5
Return on Permanent Capital (%)	23.6	29.8	28.9	36.1
Adjusted Debt/Adjusted Equity (x)	0.0	0.0	0.0	0.0
USD Exchange Rate (IDR/USD)	14174	14481	13548	13436

Analysts : Gromy Pilipi Pranata Purba (gromy.purba@kreditratingindonesia.com)

Cut Nabila Saraziva (cut.nabila@kreditratingindonesia.com)

PT Kalibesar Raya Utama Page 1

August 30, 2023

DISCLAIMER

PT Kredit Rating Indonesia (KRI) does not represent or warrant or guarantee the accuracy, completeness, timeliness or availability of the contents of this report or publication. KRI does not perform an audit and does not undertake due diligence or independent verification of any information used as the basis of and presented in this report or publication. Although the information upon which KRI rating report are based, and any other contents provide in this rating report is obtained by KRI from sources which KRI believers to be reliable.

KRI will be held harmless against any responsibility arising from its use, its partial use, or its lack of use, in combination with other products or used solely, nor can it be held responsible for the result of its use or lack of its use in any investment or other kind of financial decision making on which this report or publication is based. The issuance of a solicited or unsolicited rating report does not supply financial, legal, tax or investment consultancy. The rating report is not an opinion as to the value of securities, therefore KRI is not responsible for any credit, loan or investment decision, damages or other losses resulting from the reliance upon or use of this report.

In no event shall KRI be held liable for any direct, indirect, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees, or losses including but not limited to lost profits and opportunity costs in connection with any use of the contents of this rating report or publication.

Credit analyses, including ratings, and statements in this report or publication are statements of opinion as of the date they are expressed and not statements of fact or recommendations to purchase, hold or sell any securities or to make any investment decision. Therefore, this report may not reflect any event or circumstances which occur after the date of this report.

KRI also assumes no obligation to update the content following publication in any form. KRI does not act as fiduciary or an investment advisor. KRI keeps the activities of its analytical units separate from its business units to preserve independence and objectivity of its analytical process and products. As a result, certain units of KRI may have information that is not available to other units. KRI has established policies and procedures to maintain the confidentiality of certain non-public information received in connection with each analytical process. KRI may receive compensation for its ratings and other analytical work, normally from issuers of securities. KRI reserves the right to disseminate its opinions and analyses. KRI's public ratings and analyses are made available on its website, http://www.kreditratingindonesia.com (free of charge) and through other redistributors. Information in KRI's website and its use fall under the restrictions and disclaimer stated above. No part of KRI's website, the content of this report, may be reproduced or transmitted by any means, electronic or non-electronic whether in full or in part, will be subjected to written approval from KRI.

PT Kalibesar Raya Utama Page 2