

## PT Dwi Guna Laksana Tbk

**Company Rating** *irA*-/Positive

**Rated Issues**

MTN Dwi Guna Laksana I  
Tahun 2022

*irA*-**Rating Period**

April 29, 2024 – May 2, 2025

**Rating History**

May, 2023 *irA*-/Stable  
April, 2022 *irA*-/Stable  
February, 2022 *irA*-/Stable  
July, 2020 *iBBB+*/Stable

"Debt Securities with *irA* rating has a high level of certainty to honor its financial obligations, but it can be affected by adverse changes in business and economic conditions, relative to debt securities with a higher rating."  
The minus sign (-) indicates that the rating is still higher than the rating category below, although it is closer to the lower rating than it is to the higher rating category.

**Kredit Rating Indonesia affirms '*irA*-' rating to PT Dwi Guna Laksana Tbk with outlook revised to Positive**

Kredit Rating Indonesia (KRI) has affirmed its '*irA*-' rating to PT Dwi Guna Laksana Tbk (DWGL or the Company) and DWGL's MTN Dwi Guna Laksana I Tahun 2022. The outlook of the company rating is revised to 'Positive' from 'Stable' to anticipate better capital structure and cash flow protection measures, as well as stronger market position. The full repayment of the company's bank loan in 2024 is expected to improve its capital structure and cash flow, as there will be no further loan installments. Additionally, KRI expects DWGL to solidify its market position due to increased coal production from its suppliers and rising domestic demand.

DWGL's bank loan has significantly declined, standing at only IDR52.09 Bn as of December 31, 2023 (vs IDR230.6 Bn in 2020). Due to the loan being tied to coal sales, full repayment in 2024 is highly likely. This will improve the Company's capital structure by reducing debt and improve cash flow since no installments will be required. Additionally, the Government approved a nearly 30% increase in domestic coal production quota for 2024, reaching 922 million tons, while at the same time the domestic electricity consumption is expected to increase to 1,408 kWh per capita. This is expected to increase DWGL's coal sales volume as well as revenue and strengthen its market position in 2024.

However, the rating is still constrained by the Company's limited number of customer-based since three of its major customers continued to contribute to more than 95% of DWGL's revenue in 2023.

The ratings could be raised if DWGL has successfully shown an improving revenue, higher profitability margins, and wider customer-base on a sustainable basis. In contrast, the ratings may be lowered if the Company incurs higher debt than projected along with weaker profitability.

As of December 31, 2023, the Company's shareholders were Hawthorn-Capital Investment Pte. Ltd (48.52%), KPD Simas Equity Fund 2 (7.69%), PT Dian Ciptamas Agung (9.72%), and public (34.07%)

**DWGL Financial Results Highlights (Consolidated)**

For the year ended	Dec 2023 (Audited)	Dec 2022 (Audited)	Dec 2021 (Audited)	Dec 2020 (Audited)
Total Assets (IDR, Bn)	1,844.2	1,421.2	1,245.7	703.7
Total Adjusted Debt (IDR, Bn)	435.2	492.1	354.3	280.6
Total Adjusted Equity (IDR, Bn)	156.4	141.7	136.4	(52.6)
Total Sales (IDR, Bn)	3,261.2	2,784.9	2,297.6	1,568.5
Net Income After MI (IDR, Bn)	15.6	3.4	94.2	35.6
EBIT Margin (%)	6.4	2.1	5.4	9.2
Return on Permanent Capital (%)	34.1	34.2	34.2	N.R
Adjusted Debt /Adj. Equity (x)	2.8	3.5	2.6	N.R
EBITDA/Total Adjusted Debt (x)	0.5	0.1	0.4	0.5
EBITDA/IFCCI (x)	4.0	1.1	3.5	3.8
FFO/Total Adjusted Debt (x)	-2.4	-0.3	23.9	0.1
USD Exchange Rate (IDR/USD)	15,417	15,731	14,572	14,104

**Analysts** : Furqon Abrory Samara ([Furqon.samara@kreditratingindonesia.com](mailto:Furqon.samara@kreditratingindonesia.com))  
Cut Nabila Saraziva ([Cut.nabila@kreditratingindonesia.com](mailto:Cut.nabila@kreditratingindonesia.com))

#### **DISCLAIMER**

*PT Kredit Rating Indonesia (KRI) does not represent or warrant or guarantee the accuracy, completeness, timeliness or availability of the contents of this report or publication. KRI does not perform an audit and does not undertake due diligence or independent verification of any information used as the basis of and presented in this report or publication. Although the information upon which KRI rating report are based, and any other contents provide in this rating report is obtained by KRI from sources which KRI believes to be reliable.*

*KRI will be held harmless against any responsibility arising from its use, its partial use, or its lack of use, in combination with other products or used solely, nor can it be held responsible for the result of its use or lack of its use in any investment or other kind of financial decision making on which this report or publication is based. The issuance of a solicited or unsolicited rating report does not supply financial, legal, tax or investment consultancy. The rating report is not an opinion as to the value of securities, therefore KRI is not responsible for any credit, loan or investment decision, damages or other losses resulting from the reliance upon or use of this report.*

*In no event shall KRI be held liable for any direct, indirect, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees, or losses including but not limited to lost profits and opportunity costs in connection with any use of the contents of this rating report or publication.*

*Credit analyses, including ratings, and statements in this report or publication are statements of opinion as of the date they are expressed and not statements of fact or recommendations to purchase, hold or sell any securities or to make any investment decision. Therefore, this report may not reflect any event or circumstances which occur after the date of this report.*

*KRI also assumes no obligation to update the content following publication in any form. KRI does not act as fiduciary or an investment advisor. KRI keeps the activities of its analytical units separate from its business units to preserve independence and objectivity of its analytical process and products. As a result, certain units of KRI may have information that is not available to other units. KRI has established policies and procedures to maintain the confidentiality of certain non-public information received in connection with each analytical process. KRI may receive compensation for its ratings and other analytical work, normally from issuers of securities. KRI reserves the right to disseminate its opinions and analyses. KRI's public ratings and analyses are made available on its website, <http://www.kreditratingindonesia.com> (free of charge) and through other subscription based services, and may be distributed through other means, including via KRI publications and third party redistributors. Information in KRI's website and its use fall under the restrictions and disclaimer stated above. No part of KRI's website, the content of this report, may be reproduced or transmitted by any means, electronic or non-electronic whether in full or in part, will be subjected to written approval from KRI.*